

## Home Equity Loan (HELOAN) vs Home Equity Line of Credit (HELOC)

### HELOAN

Provides peace of mind at a fixed rate without the need to refinance your first mortgage.

**Loan amounts of \$25,000 to \$500,000**

**Rate:** Fixed

**Terms:** Up to 30yrs

**Payment:** Fully Amortizing

**Borrowing Power:** Up to 95% of home value

**Disbursement:** 100% disbursement

**Compensation:** Up to 2.5% of loan amount

**Max Rate:** Locked Rate

### HELOC

Flexible withdrawals, typically at a lower rate, without the need to refinance your first mortgage.

**Loan amounts of \$50,000 to \$500,000**

**Rate:** Variable

**Terms:** 30yrs

**Payment:** Interest Only for first 10yrs

**Borrowing Power:** Up to 95% of home value

**Disbursement:** \$50,000 minimum

**Compensation:** Up to 2.5% of initial draw

**Max Rate:** Up to 18% based on Prime Rate & Margin

**Floor Rate:** 4%

Understanding the differences between a HELOAN and a HELOC can help you **earn more business** and **give your borrowers financial peace of mind!**