

## Wholesale Home Equity Rate Sheets Home Equity Line-of-Credit (HELOC) Adjustable Product

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- Adjustable Rate, Home Equity Line-of-Credit
- Purchase (or) Refinance Piggyback, Standalone 2nds, & 1st Lien Refis
- Compensation: Max 2.5% Borrower Paid Comp (BPC) Available, and is Paid on the Initial Draw
- 2nd Lien Available in all states except: AK, HI, ID, MO, ND, NY, SD, TN, WV, WY
- 1st Lien Refi Available in all states except: AK, AR, DC, HI, ID, IN, LA, MO, MT, ND, NE, NM, NY, PA, SD, WV, WY

### Only 4 Items Needed for Initial Underwriting

- 1. Income Documents
- Homeowner's Insurance
   First Mortgage Statement
- 1. Photo ID

Spring EQ HELOC								
	Prime Rate: 8.00 + Margin = Start Rate							
FICO /		HCLTV: MARGIN (Above Prime)						
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	>80 - 85	> 85 - 90	> 90 -95
780+	1.625	2.000	2.125	2.625	2.750	3.125	3.875	6.750
760-779	2.125	2.125	2.375	2.750	3.000	3.250	3.875	6.875
740-759	2.375	2.625	2.750	2.875	3.250	4.000	4.500	7.250
720-739	2.750	2.875	3.125	3.250	3.750	4.375	4.625	7.375
700-719	3.250	3.500	3.625	3.750	4.125	4.625	5.125	7.500
680-699	3.875	4.250	4.875	5.000	5.500	5.750	6.250	
660-679	5.375	5.625	6.000	6.250	6.500			
45 Day Lock Term								

### Rate Adjustment (to Margin)

## Occupancy

Second Home | 0.75

### Property State

- NJ | 0.25
- VA | 0.25

### SEO Admin Fee

• \$499

## **Annual Renewal Fee**

• \$99

### \_

Piggyback Transactions | -0.25

# Lien Position

1st Lien HELOC | - 0.25

# Initial Draw Amount

Draw Amount < \$100,000 | 0.50</li>

### Debt to Income

• 45-50%\* | 0.50

(Refer to the lending matrices for additional requirements)

### Extension Costs (as a Fee Calculated on the Initial Draw)\*\*

- 7 Days | 0.28
- 14 Days | 0.56
- 21 Days | 0.84
- 30 Days | 1.20

Website:

### Contact Us

www.wholesale.springeq.com

- Main Telephone Number: 888-605-2588
- Help Desk / Loan Registration Assistance (BXG): Option 1
- Broker Experience Group (BXG): <u>BXG@springeq.com</u>
   Broker Approvals: <u>brokerapprovals@springeq.com</u>
   Lock Desk: <u>wholesalelockdesk@springeq.com</u>
   Servicing: <u>servicing@springeq.com</u>

\*\*\*Credit Union Membership may be required at no additional cost to the consumer.

### **Product Terms**

- 30-Year Variable Rate (Index plus a Margin)
- 10-Year Initial Interest Only Draw Period with a 20-Year fully amortizing repayment period

### Lifetime Rate Cap / Floor

- Lifetime Cap = 18% unless prohibited by law
- Lifetime Floor = 4.00%

### **Debt to Income**

- Maximum 50% DTI
- 30-Year, fully amortized payment based on start rate + 2% and the total credit limit used to qualify

## **Line Amount / Initial Draw**

- Minimum Initial Draw at Close: \$50,000
- Minimum Line Amount: \$50,000
- Maximum Line Amount: \$500,000
- Max Total Financing (Total of 1st and 2nd lien combined):
   Owner Occupied- \$3,000,000
   Second Homes- \$2,000,000
- Additional draws are prohibited during the first 90 days following the closing date

# Occupancy

- Owner-Occupied and Second Homes Only
- Max 80% CLTV on Second Homes (HELOAN- 90% max CLTV)
- Investment Properties not permitted (See HELOAN matrices)

### **Appraisal Requirements**

- Line Amounts < \$250,000 any of the following options are permitted:</li>
  - AVM with exterior property inspection
  - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
  - Drive By Appraisal
  - Full Interior Appraisal (1004/1025/1073)\*
- Line Amounts >= \$250,000 any of the following options are permitted:
  - Full Interior Appraisal (1004/1025/1073)\*
  - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
  - \* Full Interior Appraisals will be ordered by Spring EQ

## **Housing History**

- 0x30x6 inclusive of all mortgages and all REO for all borrowers on the transaction (No Late Payments in the last 6 months)
- Max 1x30x12 inclusive of all mortgages and all REO for all borrowers on the transaction (Max of 1 30 Day late payments in the past 12 months)

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements





<sup>\*\*</sup>An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which case a different fee may apply.



# **Wholesale Home Equity Rate Sheets** Home Equity Line-of-Credit (HELOC) Adjustable Product

2.750

3.125

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- Adjustable Rate, Home Equity Line-of-Credit
- · Purchase (or) Refinance Piggyback, Standalone 2nds, & 1st Lien Refis
- . Compensation: Max 2.5% Borrower Paid Comp (BPC) Available and is Paid on the Initial Draw
- 2nd Lien Available in all states except: AK. HT. TD. MO. ND. NY. SD. TN. WV. WY

740-759

• 1st Lien Refi Available in all states except: AK, AR, DC, HI, ID, IN, LA, MO, MT, ND, NE, NM, NY, PA, SD, WV, WY

2.250

### Only 4 Items Needed for Initial Underwriting

- 1. Income Documents
- 2. Homeowner's Insurance
- 3. First Mortgage Statement
- 4. Photo ID

Prime Rate: 8.00 + Margin = Start Rate							
FICO /	HCLTV: MARGIN (Above Prime)						
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80		
780+	1.500	1.875	2.000	2.500	2.625		
760-779	2.000	2.000	2.250	2.625	2.875		

2.625

Continue EO LIELOC Divis

45 Day Lock Term

2.500

**Annual Renewal Fee** 

## Rate Adjustment (to Margin)

Second Home | 0.75

- NJ | 0.25
- VA | 0.25

## **Property State**

\$99

Piggyback Transactions | -0.25

1st Lien HELOC | - 0.25

### **Initial Draw Amount**

Draw Amount < \$100,000 | 0.50

## Extension Costs (as a Fee Calculated on the Initial Draw)\*

- 7 Days | 0.28
- 14 Days | 0.56
- 21 Days | 0.84
- 30 Days | 1.20

\*An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which case a different fee may apply.

### Product Terms

- · 30-Year Variable Rate (Index plus Margin)
- 10-Year Initial Interest Only Draw Period with a 20-Year fully amortizing

## Lifetime Rate Cap / Floor

- Lifetime Cap = 18% unless prohibited by law
- Lifetime Floor = 4.00%

### **Debt to Income**

- Maximum 45% DTI
- 30-Year, fully amortized payment based on start rate + 2% and the total credit limit used to qualify

## **Line Amount / Initial Draw**

- Minimum Initital Draw at Close: \$50,000
- Minimum Line Amount: \$50,000
- Maximum Line Amount: \$500,000
- Max Total Financing (Total of 1st and 2nd lien combined): Owner Occupied- \$3,000,000
  - Second Homes- \$2,000,000
- · Additional draws are prohibited during the first 90 days following the closing date

- Owner-Occupied and Second Homes Only
- Max 80% CLTV on Second Homes (HELOAN- 90% max CLTV )
- Investment Properties not permitted (See HELOAN matrices)

## **Appraisal Requirements**

- Line Amounts < \$250,000 any of the following options are permitted:
  - AVM with exterior property inspection
  - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
  - Drive By Appraisal
  - Full Interior Appraisal (1004/1025/1073)\*
- Line Amounts >= \$250,000 any of the following options are permitted:
  - Full Interior Appraisal (1004/1025/1073)\*
  - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)

### \* Full Interior Appraisals will be ordered by Spring EO

## **Housing History**

 Max 0x30x24 inclusive of all mortgages and all REO for all borrowers on the transaction (No late payments in the past 24 months)

## **HELOC Plus + Product Parameters**

- Ineligible senior liens include but are not limited to Interest Only Mortgages (Refer to the lending matrices for additional ineligible senior
- · First lien must not have been assumed

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements





<sup>\*\*</sup>Credit Union Membership may be required at no additional cost to the consumer.

- Fixed Rate, Fully Amortizing Loan Up to a 30-Year Term
- Purchase (or) Refinance Piggyback and Standalone 2nd Lien Transactions
   Compensation: Up to 2% in Lender Paid\* (LPC per contract) OR 2.5% in Borrower Paid (BPC) is Available
- 2nd Lien Available in all states except: AK, HI, ID, MO, ND, NY, SD, WV, WY

### Only 4 Items Needed for Initial Underwriting

- 1. Income Documents
- 2. Homeowner's Insurance
- First Mortgage Statement
   Photo ID

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Second Lien Fixed Rates								
FICO /	25-30 Year Fixed Rate							
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	>80 - 85	> 85 - 90	> 90 - 95
780+	8.875	8.875	9.000	9.500	9.875	10.875	11.625	13.250
760-779	8.875	8.875	9.000	9.500	10.125	10.875	11.750	13.250
740-759	9.375	9.375	9.625	9.875	10.250	11.125	11.875	13.500
720-739	9.625	9.750	9.875	10.000	10.375	11.500	12.250	13.750
700-719	9.750	10.000	10.250	10.500	10.750	11.625	12.500	14.000
680-699	10.250	10.250	10.500	10.750	11.000	11.875	13.750	
660-679	10.750	11.000	11.250	11.500	13.625			
640-659	12.250	12.750	13.250					
FICO /	5-20 Year Fixed Rate							
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	>80 - 85	> 85 - 90	> 90 - 95
780+	8.750	8.750	8.875	9.375	9.750	10.625	11.500	13.250
760-779	8.750	8.750	8.875	9.375	10.000	10.625	11.625	13.250
740-759	9.250	9.250	9.500	9.750	10.000	10.875	11.750	13.500
720-739	9.375	9.500	9.625	9.750	10.125	11.250	12.125	13.750
700-719	9.500	9.750	10.000	10.250	10.500	11.375	12.375	14.000
680-699	10.000	10.000	10.250	10.500	10.750	11.625	13.625	
660-679	10.500	10.750	11.000	11.250	13.375			
640-659	12.000	12.500	13.000					

**Spring EQ HELOAN** 

- Second Home | 0.70
- Investment Property | 1.25

- NJ | 0.25 • TX | 0.30
- VA | 0.25
- TN | Max 15 Year Amortization Allowed

## **Property Type**

- Condo | 0.50
- 2 Unit | 0.50

- 43-45% | 0.25
- 45-50%\* | 0.75

(Refer to the lending matrices for additional requirements)

## Flood Zone

In Flood Zone | 0.50

## Rate Adjustment (to Rate)

- \$25,000-\$29,999 | 0.25
- \$30,000-\$59,999 | 0.20
- \$60,000-\$199,999 | 0
- \$200,000+ | -0.25

# 30 & 45 Day Locks Reflected

60 Day | 0.50

## \$799 Admin Fee\*\*

- Texas: \$395 <\$70,000; \$695 >=\$70,000
- \*subject to state specific regulations

# Extensions Costs\*\*\*

- 7 Days | 0.28 14 Days | 0.56
- 21 Days | 0.84
- 30 Days | 1.20
- \*\*\*An extension fee of 4 basis points per

day will be charged except where limited, or prohibited by federal and state law, in which ase a different fee may apply

Add to Rate	Compensation
0.800	2.000
0.700	1.750
0.600	1.500
0.500	1.250
0.400	1.000
0.300	0.750
0.200	0.500
0.100	0.250

## **HELOAN Product Parameters**

- Max 0x30x24 inclusive of all mortgages and all REO for all borrowers on the transaction (No late payments in the past 24
- Investment Properties- 6 months ownership is required
   Max Total Financing (Total of 1st and 2nd lien combined):
- Owner Occupied- \$3,000,000 Second Homes- \$2,000,000 Investment Properties- \$2,000,000
- Full appraisal required on all Non-QM loans

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements







## **Wholesale Home Equity Rate Sheets** Fixed Rate Fully Amortizing Product (HELOAN)

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- Fixed Rate, Fully Amortizing Loan Up to a 30-Year Term
- Purchase (or) Refinance Piggyback and Standalone 2nd Lien Transactions
- Compensation: Up to 2% in Lender Paid\* (LPC per contract) OR 2.5% in Borrower Paid (BPC) is Available
- 2nd Lien Available in all states except: AK, HI, ID, MO, ND, NY, SD, WV, WY

### Only 4 Items Needed for Initial Underwriting

1. Income Documents

2. Homeowner's Insurance

. First Mortgage Statement

. Photo ID

_	Spring EQ HELOAN Plus +								
	Second Lien Fixed Rates								
FICO /	25-30 Year Fixed Rate								
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80				
780+	8.799	8.875	9.000	9.500	9.875				
760-779	8.875	8.875	9.000	9.500	9.875				
740-759	9.250	9.250	9.500	9.625	10.000				
FICO /	5-20 Year Fixed Rate								
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80				
780+	8.599	8.750	8.875	9.375	9.750				
760-779	8.750	8.750	8.875	9.375	9.750				
740-759	9.000	9.000	9.250	9.500	9.750				

### **Property State**

### NJ | 0.25

- TX | 0.30
- VA | 0.25
- TN | Max 15 Year Amortization Allowed

### **Property Type**

- Condo | 0.50
- 2 Unit | 0.50

### **Debt to Income**

Maximum DTI 43%

## Rate Adjustment (to Rate)

## 30 & 45 Day Locks Reflected

• 60 Day | 0.50

- Texas: \$395 <\$70,000; \$695 >=\$70,000
- \*subject to state specific regulations

### Extensions Costs\*\*

- 7 Days | 0.28 14 Days | 0.56
- 21 Days | 0.84 30 Days | 1.20
- \*\*An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which

ase a different fee may apply.

## \*Lender Paid Compensation

Add to Rate	Compensatio
0.800	2.000
0.700	1.750
0.600	1.500
0.500	1.250
0.400	1.000
0.300	0.750
0.200	0.500
0.100	0.250

### **HELOAN Plus + Product Parameters**

- Max 0x30x24 inclusive of all mortgages and all REO for all borrowers on the transaction (No late payments in the past 24 months)

  • Ineligible senior liens include but are not limited to Interest Only
- Mortgages (Refer to the lending matrices for additional ineligible senior
- · First lien must not have been assumed
- Max Total Financing (Total of 1st and 2nd lien combined): Owner Occupied- \$2,000,000
- · Full appraisal required on all Non-QM loans

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements



